

Customer Spotlight

ED STAUB & SONS

Petroleum Products Company Increases Productivity and Accountability by Choosing Avidxchange

Ed Staub & Sons engages in the storage and distribution of heating fuel and petroleum products in communities across the U.S. By automating accounts payable (AP) through AvidXchange, the Ed Staub & Sons team was able to increase productivity and accountability.

Challenge: Outdated AP Processes with Accounting and Operational Challenges

Manual AP processes were slowing down approvals and payments. "We were doing a lot of faxing back and forth, trying to gather invoices and get them processed and paid," says Amanda Koon, Controller at Ed Staub & Sons. "It was a nightmare." Without an automated system, it was difficult, and sometimes impossible to pinpoint outstanding invoices.



On top of their AP dilemma, Ed Staub & Sons faced accounting and operational challenges. They were using an all-in-one software that was difficult to navigate and couldn't be tailored to their unique business needs. With so many priorities demanding their attention, the team was really looking for a comprehensive solution that would be easy to implement and maintain.

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- Amanda Koon, Controller

Solution: Streamlined Processes with AvidXchange and Cargas

Koon began working with AvidXchange to automate payables, as the team implemented Cargas and the Sage Intacct accounting system to improve accounting and operational workflow. While introducing two new software programs could have been disastrous, the process was quick and painless.

Koon says she couldn't imagine transitioning to an automated system without AvidXchange. "The functionality is very straightforward, so training our employees wasn't hard at all." Plus, the fact that AvidXchange integrates with Cargas made everything that much easier.

Results: Increased Productivity and Accountability

Ed Staub & Sons is now processing 100-300 invoices per day through AvidXchange. The AP department is no longer chasing after payments or manually entering data. Managers can also go to a central location to review and approve invoices, which helps with overall visibility. "I can't say enough about AvidXchange," Koon says. "It saved our AP department."

"It has helped us so much. We'll be able to grow even more now with AvidXchange and Cargas in place."

-Amanda Koon, Controller

Additionally, the team has seen an increase in productivity, thanks to Cargas and Sage Intacct. With incredible operational functionality, this software has helped the Ed Staub & Sons team truly modernize their processes.

Koon recommends AP automation to any business struggling to collect and organize invoices. "It has helped us so much," she says. "We'll be able to grow even more now with AvidXchange and Cargas in place."

